

Senior Salesforce Consultant

Position Description

W4Sight is seeking Chicago-based technology professionals to lead Salesforce.com implementation projects, with a specific focus on the Nonprofit Success Pack (NPSP), for a variety of nonprofit and educational institution clients.

Successful candidates will be experienced in deploying Salesforce solutions for nonprofit or higher education organizations, have strong project management skills and the ability to juggle multiple projects at one time. At W4Sight, you will be responsible for collaborating with the project manager on client engagements, gathering requirements, understanding pain points and creating a path forward to resolve the challenges and reach their goals. The ideal candidate will have both experience in the non-profit environment and with the use of Salesforce Nonprofit Success Pack.

Project Skills

- ◆ At least 3 years of consulting experience as an analyst, consultant, project manager or similar role.
- ◆ Requirements analysis from end user interviews through solution architecture and implementation planning.
- ◆ Software fit analysis and solution design of the appropriate system ecosystem to client needs and capabilities.
- ◆ Communication skills needed to communicate status, interview end users, raise issues, and guide clients and team members.
- ◆ Clear and concise writing skills for the authoring of requirements, training, testing, and other project deliverables.
- ◆ Troubleshooting and analysis skills with the ability to use various support resources to extend knowledge and resolve issues.

Technical Skills

- ◆ At least 2 years of Salesforce day-to-day in-house or consulting experience.
- ◆ Salesforce administration including management of roles, custom flows, page layouts, change sets, sandboxes, and release management.
- ◆ Data analysis, duplication management, data cleansing and migration from external systems, and customization.
- ◆ Salesforce Nonprofit Success Pack (NPSP) familiarity with donor management, online donations, event registration, Volunteer management, gift accounting, email marketing and merged documents.
- ◆ Salesforce Administrator certification required. Additional certifications for Education or Nonprofit Cloud are a plus.
- ◆ Ability to design and implement custom objects, processes, and data to meet unique client requirements.

Location

Chicago based consultants are preferred, remote candidates will be considered for subcontractor roles. W4Sight is based in downtown Chicago. Our clients are mostly in Chicago but have some projects in other parts of the US. The role includes in-office time and the flexibility to work remotely.

Position Type

Full-time, part-time and subcontractor roles are available. Pay will be commensurate with experience, knowledge, responsibility and skills.

To Apply

Please submit resume and cover letter to jobs@w4sight.com. No phone calls please.